

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**

**FINANCIAL STATEMENTS**

**FOR THE YEARS ENDED JUNE 30, 2020 AND 2019**

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
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**JUNE 30, 2020 AND 2019**

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Purpose Built Schools Atlanta, Inc.  
Atlanta, Georgia

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Purpose Built Schools Atlanta, Inc. (a Georgia not-for-profit organization) which comprise the statements of financial position as of June 30, 2020 and 2019, the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Basis for Modified Opinion**

As discussed in Note 1 to the financial statements, PBSA Community Engagement, Inc. (CEI) has not been consolidated in the accompanying June 30, 2020 and 2019 financial statements. In our opinion, accounting principles generally accepted in the United States of America require that Purpose Built Schools Atlanta, Inc. (PBSA) consolidate CEI's activities because PBSA has a controlling financial interest in CEI. If the financial statements of CEI had been consolidated, total assets would be increased by \$7,257,691 and total liabilities would be increased by \$2,038,106 as of June 30, 2020 and changes in net assets would be increased by \$680,026 for the year then ended. Total assets would be increased by \$6,614,220 and total liabilities would be increased by \$2,074,661 as of June 30, 20 and changes in net assets would be increased by \$687,804 for the year then ended.

**Modified Opinion**

In our opinion, except for the effects of not consolidating the activity of PBSA and CEI, as discussed in the Basis for Modified Opinion paragraph, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of PBSA as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated October 20, 2020 on our consideration of Purpose Built Schools Atlanta, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Purpose Built Schools Atlanta, Inc.'s internal control over financial reporting and compliance.



Atlanta, Georgia  
October 20, 2020

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2020 AND 2019**

<b>ASSETS</b>		
	<b>2020</b>	<b>2019</b>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 10,933,034	\$ 6,612,429
Accounts receivable – Title I Funds	422,463	526,260
Current portion of contributions receivable	87,499	2,333,333
Due from CEI	4,011,678	5,591,286
Other receivables	18,014	25,206
Prepaid items	77,798	107,843
Total current assets	15,550,486	15,196,357
<b>OTHER ASSETS</b>		
Contributions receivable, net of current portion	15,000	-
Property and equipment, net	986,086	1,161,046
Total other assets	1,001,086	1,161,046
<b>TOTAL ASSETS</b>	<b>\$ 16,551,572</b>	<b>\$ 16,357,403</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts payable	\$ 596,769	\$ 2,387,033
Accrued payroll liabilities	1,000,778	1,097,179
Other accrued liabilities	1,294,566	769,294
Current portion of notes payable	-	2,875,065
Total current liabilities	2,892,113	7,128,571
<b>LONG-TERM LIABILITIES</b>		
Notes payable, net of current portion and unamortized loan costs	15,577,811	12,677,204
Total long-term liabilities	15,577,811	12,677,204
<b>TOTAL LIABILITIES</b>	18,469,924	19,805,775
<b>NET ASSETS</b>		
Without donor restrictions	(2,508,627)	(5,804,454)
With donor restrictions	590,275	2,356,082
<b>TOTAL NET ASSETS</b>	(1,918,352)	(3,448,372)
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 16,551,572</b>	<b>\$ 16,357,403</b>

See notes to the financial statements.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED JUNE 30, 2020**  
*(with comparative totals for 2019)*

	<b>2020</b>			<b>2019</b>
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>	<b>Total</b>
<b>SUPPORT AND REVENUE</b>				
Atlanta Public School funding	\$ 26,299,667	\$ -	\$ 26,299,667	\$ 26,737,879
Federal CARES Act PPP grant	4,822,200	-	4,822,200	-
Grants and contributions	123,772	862,012	985,784	2,480,119
Title 1 funding	1,948,280	-	1,948,280	1,766,249
In kind contributions	114,750	-	114,750	122,150
Other income	559,374	-	559,374	253,545
Total support and revenue	33,868,043	862,012	34,730,055	31,359,942
<b>NET ASSETS RELEASED FROM RESTRICTIONS</b>				
Satisfaction of restrictions	2,627,819	(2,627,819)	-	-
<b>TOTAL SUPPORT, REVENUE AND NET ASSETS RELEASED FROM RESTRICTIONS</b>				
	36,495,862	(1,765,807)	34,730,055	31,359,942
<b>EXPENSES</b>				
Program expenses				
Instructional expenses	25,619,814	-	25,619,814	24,398,502
Facilities expenses	2,667,002	-	2,667,002	2,951,169
Technology expenses	406,342	-	406,342	487,989
Community support and engagement	3,446,827	-	3,446,827	4,751,819
Support expenses				
Management and general	1,060,050	-	1,060,050	1,450,769
<b>TOTAL EXPENSES</b>	33,200,035	-	33,200,035	34,040,248
<b>CHANGES IN NET ASSETS</b>	3,295,827	(1,765,807)	1,530,020	(2,680,306)
<b>NET ASSETS AT:</b>				
<b>BEGINNING OF YEAR</b>	(5,804,454)	2,356,082	(3,448,372)	(768,066)
<b>END OF YEAR</b>	\$ (2,508,627)	\$ 590,275	\$ (1,918,352)	\$ (3,448,372)

See notes to the financial statements.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED JUNE 30, 2019**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>SUPPORT AND REVENUE</b>			
Atlanta Public School funding	\$ 26,737,879	\$ -	\$ 26,737,879
Grants and contributions	313,139	2,166,980	2,480,119
Title 1 funding	1,766,249	-	1,766,249
In kind contributions	122,150	-	122,150
Other income	253,545	-	253,545
Total support and revenue	29,192,962	2,166,980	31,359,942
<b>NET ASSETS RELEASED FROM RESTRICTIONS</b>			
Satisfaction of restrictions	4,721,173	(4,721,173)	-
<b>TOTAL SUPPORT, REVENUE AND NET ASSETS RELEASED FROM RESTRICTIONS</b>	<u>33,914,135</u>	<u>(2,554,193)</u>	<u>31,359,942</u>
<b>EXPENSES</b>			
Program expenses			
Instructional expenses	24,398,502	-	24,398,502
Facilities expenses	2,951,169	-	2,951,169
Technology expenses	487,989	-	487,989
Community support and engagement	4,751,819	-	4,751,819
Support expenses			
Management and general	1,450,769	-	1,450,769
<b>TOTAL EXPENSES</b>	<u>34,040,248</u>	<u>-</u>	<u>34,040,248</u>
<b>CHANGES IN NET ASSETS</b>	(126,113)	(2,554,193)	(2,680,306)
<b>NET ASSETS AT:</b>			
<b>BEGINNING OF YEAR</b>	<u>(5,678,341)</u>	<u>4,910,275</u>	<u>(768,066)</u>
<b>END OF YEAR</b>	<u>\$ (5,804,454)</u>	<u>\$ 2,356,082</u>	<u>\$ (3,448,372)</u>

See notes to the financial statements.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2020**  
*(with comparative totals for 2019)*

	2020							2019 Total
	Program				Total Program	Management and General	Total	
	Instruction	Facilities	Technology	Community Support and Engagement				
Salaries and wages	\$ 17,768,047	\$ 107,686	\$ 112,601	\$ -	\$ 17,988,334	\$ 440,931	\$ 18,429,265	\$ 16,798,708
Pension	3,622,744	-	-	-	3,622,744	-	3,622,744	3,345,600
Other employee benefits	2,438,853	-	-	-	2,438,853	-	2,438,853	2,430,430
Service fees	-	-	-	2,500,000	2,500,000	-	2,500,000	2,500,000
Charitable contributions	-	-	-	928,918	928,918	-	928,918	2,237,772
APS buy back services	-	819,852	35,850	-	855,702	-	855,702	1,479,758
Utilities	-	665,972	-	-	665,972	-	665,972	466,577
Security	-	375,759	-	-	375,759	-	375,759	344,335
Custodial services	-	412,604	-	-	412,604	-	412,604	342,541
Repairs and maintenance	-	112,344	-	-	112,344	-	112,344	128,167
Transportation	1,009,209	-	-	-	1,009,209	-	1,009,209	1,166,733
Supplies	509,161	-	18,379	-	527,540	-	527,540	722,049
Legal and professional fees	-	-	-	-	-	143,196	143,196	149,395
Depreciation expense	-	-	237,316	-	237,316	-	237,316	278,716
Training and staff development	73,913	-	-	-	73,913	-	73,913	238,224
Student incentives	126,242	-	-	-	126,242	-	126,242	152,475
Office expenses	-	-	-	-	-	127,014	127,014	169,459
Insurance	-	172,785	-	-	172,785	-	172,785	159,149
Contract services	15,600	-	-	-	15,600	134,823	150,423	388,320
Interest expense	-	-	-	-	-	146,058	146,058	305,602
Advertising	-	-	-	-	-	21,000	21,000	12,000
Other	56,045	-	2,196	17,909	76,150	47,028	123,178	224,238
	<u>\$ 25,619,814</u>	<u>\$ 2,667,002</u>	<u>\$ 406,342</u>	<u>\$ 3,446,827</u>	<u>\$ 32,139,985</u>	<u>\$ 1,060,050</u>	<u>\$ 33,200,035</u>	<u>\$ 34,040,248</u>

See notes to the financial statements.



**PURPOSE BUILT SCHOOLS ATLANTA, INC.  
STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2019**

	<b>Program</b>				<b>Total Program</b>	<b>Management and General</b>	<b>Total</b>
	<b>Instruction</b>	<b>Facilities</b>	<b>Technology</b>	<b>Community Development</b>			
Salaries and wages	\$ 16,225,396	\$ 57,019	127,820	\$ -	\$ 16,410,235	\$ 388,473	\$ 16,798,708
Pension	3,264,409	-	-	-	3,264,409	81,191	3,345,600
Other employee benefits	2,363,116	8,726	-	-	2,371,842	58,588	2,430,430
Service fees	-	-	-	2,500,000	2,500,000	-	2,500,000
Charitable contributions	-	-	-	2,237,772	2,237,772	-	2,237,772
APS buy back services	-	1,444,655	35,103	-	1,479,758	-	1,479,758
Utilities	-	466,577	-	-	466,577	-	466,577
Security	-	344,335	-	-	344,335	-	344,335
Custodial services	-	342,541	-	-	342,541	-	342,541
Repairs and maintenance	-	128,167	-	-	128,167	-	128,167
Transportation	1,166,733	-	-	-	1,166,733	-	1,166,733
Supplies	694,874	-	27,175	-	722,049	-	722,049
Legal and professional fees	-	-	-	-	-	149,395	149,395
Depreciation expense	-	-	278,294	-	278,294	422	278,716
Training and staff development	238,224	-	-	-	238,224	-	238,224
Student incentives	152,475	-	-	-	152,475	-	152,475
Office expenses	-	-	-	-	-	169,459	169,459
Insurance	-	159,149	-	-	159,149	-	159,149
Contract services	154,075	-	-	-	154,075	234,245	388,320
Interest expense	-	-	-	-	-	305,602	305,602
Advertising	-	-	-	-	-	12,000	12,000
Other	139,200	-	19,597	14,047	172,844	51,394	224,238
	<u>\$ 24,398,502</u>	<u>\$ 2,951,169</u>	<u>\$ 487,989</u>	<u>\$ 4,751,819</u>	<u>\$ 32,589,479</u>	<u>\$ 1,450,769</u>	<u>\$ 34,040,248</u>

See notes to the financial statements.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED JUNE 30, 2020 AND 2019**

	<u>2020</u>	<u>2019</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Changes in net assets	\$ 1,530,020	\$ (2,680,306)
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities:		
Depreciation expense	237,316	278,716
Loan cost amortization	25,542	25,542
Loss on disposal of property and equipment	172	34,095
(Increase) decrease in:		
Accounts receivable – Title 1	103,797	(447,273)
Contributions receivable	2,230,834	2,474,334
Other receivables	7,192	15,000
Prepaid expenses	30,045	26,402
Due to/from CEI	1,579,608	(4,706,072)
Accounts payable and accrued expenses	<u>(1,361,393)</u>	<u>1,436,466</u>
Net cash provided by (used in) operating activities	<u>4,383,133</u>	<u>(3,543,096)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Property and equipment purchases	<u>(62,528)</u>	<u>(371,347)</u>
Net cash used in investing activities	<u>(62,528)</u>	<u>(371,347)</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	4,320,605	(3,914,443)
<b>CASH AND CASH EQUIVALENTS:</b>		
<b>AT BEGINNING OF YEAR</b>	<u>6,612,429</u>	<u>10,526,872</u>
<b>AT END OF YEAR</b>	<u>\$ 10,933,034</u>	<u>\$ 6,612,429</u>
<b>SUPPLEMENTAL DISCLOSURES</b>		
Interest paid during the year	<u>\$ 42,227</u>	<u>\$ 201,771</u>

See notes to financial statements.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**JUNE 30, 2020 AND 2019**

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## **1. ORGANIZATION AND BUSINESS**

Purpose Built Schools Atlanta, Inc. (PBSA), a Georgia not-for-profit corporation, is committed to breaking the cycle of poverty through high-performing schools. Specifically, the mission is to ensure the success of low-income children and to transform the neighborhoods they serve. PBSA was formed to replicate the approach and success of Drew Charter School (Drew), a public charter school that has served as a foundation for the revitalization of the East Lake Neighborhood in Atlanta.

In June 2017, PBSA Community Engagement, Inc. (CEI) was formed as a separate nonprofit entity. CEI has not been consolidated in the accompanying financial statements. In our opinion, accounting principles generally accepted in the United States of America (GAAP) require that PBSA consolidate CEI's activities because PBSA has a controlling financial interest in CEI.

PBSA manages four schools through a partnership with the Atlanta Public Schools (APS). Inside the schools, PBSA will replicate the proven Drew instructional model, with its emphasis on strong leadership and teachers; investments in professional development; an extended day and year; a Response to Intervention (RTI) model that provides intensive, individualized instruction in literacy and math; a robust early learning pipeline; and a STEAM curriculum informed by a project based learning instructional approach.

CEI implements a comprehensive program of family engagement and support, all designed to create strong relationships with families and stable schools and neighborhoods. Among other programs, CEI has partnerships with Atlanta Volunteers Lawyers Foundation to improve housing conditions and reduce student transiency, as well as with CHRIS 180 to provide a wide range of mental health services and counseling for students and families. CEI began operations in August 2017.

In June 2016, PBSA entered into a contract with APS to operate four "turnaround" schools. The contract runs from July 1, 2016 through June 30, 2030. PBSA began providing services to Thomasville Heights Elementary School on July 1, 2016, to Slater Elementary School and Price Middle School on July 1, 2017 and to Carver High School on July 1, 2018.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **Adoption of New Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)* superseding the guidance in former Accounting Standards Codification (ASC) 605, *Revenue Recognition*. It requires entities to recognize revenue based on the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The adoption did not have a material impact on the financial statements.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**JUNE 30, 2020 AND 2019**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED**

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958-605)* clarifying the accounting guidance for contributions received and contributions made to further improve the scope and the accounting guidance for revenue recognition, to assist entities distinguishing between contributions (non-reciprocal) and exchange (reciprocal) transactions and to determine whether a contribution is conditional. The adoption did not have a material impact on the financial statements.

**Basis of Accounting**

The financial statements of PBSA have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities at year end. Net assets, revenues, expenses, gains and losses are recorded based on the existence or absence of donor-imposed restrictions. The net assets of PBSA and changes therein are classified and reported as follows:

*Without Donor Restrictions* – Net assets that are not subject to donor-imposed restrictions.

*With Donor Restrictions* – Net assets subject to donor-imposed stipulations that may or will be met either by actions of PBSA and/or passage of time.

**Revenue Recognition**

Revenues are reported as increase in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Revenues received, which are purpose restricted, are reported as increases in net assets with donor restrictions and subsequently released as the donor stipulated time restriction ends or purpose restriction is accomplished. Expirations of donor time restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has lapsed) are reported as reclassifications between the applicable classes of net assets. Revenue from APS and program fees are recognized in the period the service is delivered. Revenue from reimbursement basis grants is recognized as related expenditures are made.

An allowance for uncollectible receivables is provided based on management's evaluation of potential uncollectible promises receivable at year end. Management does not consider any amounts to be uncollectible at June 30, 2020 and 2019.

**Contributions**

Contributions, which include unconditional promises to give, are recognized as revenue in the period received. Conditional pledges, if received, are not recognized until the conditions on which they depend are substantially met. Contributions or assets other than cash are recorded at estimated fair value at the date of the gift as determined by valuation methods deemed appropriate by management. PBSA records gifts of cash and other assets as without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions in the statement of activities as net assets released from restrictions. All contributions and unconditional promises to give which do not have donor restrictions as to purpose or time are classified as contributions without donor restrictions.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**JUNE 30, 2020 AND 2019**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED**

PBSA uses the allowance method to determine the uncollectible unconditional contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. No allowance was deemed necessary for the years ended June 30, 2020 and 2019.

**Contributed Services**

Contributed services are recognized if the services received (1) create or enhance nonfinancial assets or (2) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Many individuals volunteer their time and perform a variety of tasks that assist in PBSA's activities. PBSA receives numerous volunteer hours each year that are not valued in the financial statements because the services do not meet the criteria.

A nonprofit consulting firm that works with a network of communities and schools provided management and consulting services at no charge to PBSA during the year ended June 30, 2020 and 2019. These services have been valued at approximately \$115,000 each year.

**Cash and Concentration of Credit Risk**

For purposes of the statement of cash flows, PBSA considers all highly liquid investments with a maturity of three months or less to be cash and cash equivalents. At times PBSA's cash balances exceed the federally insured limit.

At June 30, 2020, 78% of contributions receivable was attributable to three donors and 81% of grants and contribution income was attributable to four donors. At June 30, 2019, 89% of contributions receivable was attributable to three donors and 60% of grants and contribution income was attributable to two donors

**Loan Costs**

Debt issuance costs related to a recognized debt liability are presented in the statement of financial position as a direct deduction from the carrying amount of that debt liability. Loan closing costs are amortized to interest expense on a straight-line basis over the life of the loan, which approximates the effective interest method.

**Tax Status**

PBSA is exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code (IRC) and is classified as an organization which is not a private foundation under Section 509(a) of the IRC. PBSA qualifies for the charitable contribution deduction.

**Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain indirect costs have been allocated among the programs and supporting services benefited. Personnel costs have been allocated based on estimates of time and effort. PBSA's fundraising expenses are not significant.

**PURPOSE BUILT SCHOOLS ATLANTA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**JUNE 30, 2020 AND 2019**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED**

**Property and Equipment**

PBSA capitalizes all expenditures for furniture, fixtures and equipment in excess of \$1,000. Furniture and equipment are recorded at cost or fair value if donated, and are depreciated using straight line methods over their estimated useful lives as follows:

Computer equipment	3 years
Machinery and equipment	5-7 years
Furniture and fixtures	7 years
Building improvements	20 years
Vehicle	5 years

**Fair Values of Financial Instruments**

PBSA estimates that the carrying amount for cash and cash equivalents, receivables, and accounts payable approximates fair value because of the short-term nature of these instruments. The carrying value of notes with variable interest rates approximates fair value because the variable rates reflect current market rates for loans with similar maturities and credit quality.

**Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Reclassifications**

Certain 2019 amounts have been reclassified to conform to the 2020 presentation. These reclassifications had no effect on net assets as previously reported.

**Recently Issued Accounting Standards**

In February 2016, the FASB issued ASU 2016-02, *Leases*, to increase transparency and improve comparability by requiring entities to recognize assets and liabilities on the statement of financial position for all leases, with certain exceptions. In addition, through improved disclosure requirements, the standard update will enable users of financial statements to further understand the amount, timing, and uncertainty of cash flows arising from leases. This new guidance will be effective for CEI's fiscal year ending June 30, 2023; however, early adoption is permitted. Entities are allowed to apply the modified retrospective approach: (1) retrospectively to each prior reporting period presented in the financial statements with the cumulative-effect adjustment recognized at the beginning of the earliest comparative period presented; or (2) retrospectively at the beginning of the period of adoption through a cumulative-effect adjustment. Management is currently evaluating the impact of adopting ASU 2016-02 on PBSA's financial position, results of activities, cash flows and related disclosures.

**Events Occurring After Report Date**

Management has evaluated events and transactions that occurred between June 30, 2020 and October 20, 2020, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

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**3. CONTRIBUTIONS RECEIVABLE**

Contributions receivable at June 30, 2020 are due to be received in the following years:

For the Years Ending June 30,

2021	\$ 87,499
2022	<u>15,000</u>
	<u>\$ 102,499</u>

**4. CONDITIONAL PROMISE TO GIVE**

In April 2017, PBSA received a \$1,500,000 grant of which \$1,000,000 of the grant is conditioned on the achievement of certain financial and performance goals. The grant is to be used to support the operations of the Carver Cluster. The grant provided for an initial payment of \$500,000 in July 2017. The remaining \$1,000,000 was to be paid in two equal annual installments upon documentation of PBSA's achievement of certain fundraising goals as well as service statistics. In January 2019, PBSA received \$500,000 as conditions of the grant were satisfied. The remaining \$500,000 was received in November 2019 as conditions of the grant were fully satisfied.

**5. PROPERTY AND EQUIPMENT**

Property and equipment at June 30, 2020 and 2019 is composed of the following:

	<u>2020</u>	<u>2019</u>
Computer equipment	\$ 520,198	\$ 490,955
Machinery and equipment	103,059	89,050
Vehicle	55,998	55,998
Furniture and fixtures	7,381	4,473
Building improvements	<u>892,081</u>	<u>878,694</u>
	1,578,717	1,519,170
Less accumulated depreciation	<u>(592,631)</u>	<u>(358,124)</u>
	<u>\$ 986,086</u>	<u>\$ 1,161,046</u>

Depreciation expense of \$237,316 and \$278,716 was recorded for the years ended June 30, 2020 and 2019, respectively.

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**6. NEW MARKETS TAX CREDIT TRANSACTION**

The New Markets Tax Credit (NMTC) Program was established by Congress in 2000 to attract investment capital to low-income communities by providing investors with tax credit incentives for making equity investments in certified Community Development Entities (CDE).

PBSA manages schools that are located within a tract that is eligible for the NMTC Program. In order to benefit under the NMTC Program, PBSA entered into a series of agreements and transactions with a CDE and its subsidiary and an investment fund affiliated with a bank.

**7. NOTES PAYABLE**

**Revolving Line of Credit**

During the year ended June 30, 2017, PBSA entered into a revolving line of credit totaling \$5,000,000. The line of credit bears interest at Overnight LIBOR plus 1.9% and a 0.2% “unused” fee on any unused portion of the line. Quarterly interest and fee payments are required. The credit line matured on September 22, 2019 and was renewed and extended through September 22, 2022. The revolving line of credit is guaranteed by The Cousins Foundation. There was an outstanding balance on the credit line of \$2,875,065 at June 30, 2020 and 2019.

**Investment Bond**

On September 22, 2016, PBSA entered into an unsecured investment bond agreement. The \$1,000,000 investment bond requires quarterly 0.25% interest payments. The note is unsecured and matures on September 22, 2021 at which time all unpaid interest and principal is due.

**Community Redevelopment Loans**

In connection with the NMTC transaction described in Note 6, PBSA entered into note payable agreements totaling \$11,880,000 with a CDE’s subsidiary. The notes bear interest at 0.659% and are secured by substantially all of PBSA’s assets.

<u>Note Payable</u>	<u>Payment Terms</u>	<u>Maturity Date</u>
\$ 5,794,000	Annual interest only payments through December 1, 2024 then annual principal and interest payments through maturity date	December 1, 2029
3,129,000	Annual interest only payments through December 1, 2024 then annual principal and interest payments through maturity date	December 1, 2029
2,000,000	Annual interest only payments through December 1, 2023 then principal and accrued interest due at maturity	August 17, 2024
957,000	Annual interest only payments through December 1, 2023 then principal and accrued interest due at maturity	August 17, 2024
<u>\$ 11,880,000</u>		

No prepayment is allowed on the NMTC notes during the initial seven-year period.



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**7. NOTES PAYABLE – CONTINUED**

**Loan Costs**

Loan costs of \$249,623 are net of accumulated amortization of \$72,369 and \$46,827 as of June 30, 2020 and 2019, respectively. Amortization expense of \$25,542 for the years ended June 30, 2020 and 2019, is included in interest expense.

Notes payable as of June 30, 2020 and 2019 are summarized below:

	<u>2020</u>	<u>2019</u>
Notes payable	\$ 15,755,065	\$ 15,755,065
Less current portion	-	(2,875,065)
	<u>15,755,065</u>	<u>12,880,000</u>
Less unamortized loan closing costs	(177,254)	(202,796)
	<u>\$ 15,577,811</u>	<u>\$ 12,677,204</u>

Interest expense for the years ended June 30, 2020 and 2019 was \$146,058 and \$305,602, respectively.

**8. RESTRICTIONS ON NET ASSETS**

Net assets with donor restrictions at June 30, 2020 and 2019 are available as follows:

	<u>2020</u>	<u>2019</u>
Donor restricted – purpose		
Community Support Program	\$ 366,577	\$ 500,000
THES Reading Initiatives	19,480	19,480
STEAM Coordinator	3,269	3,269
STEAM Program	25,000	-
THES Farm Program	153,450	-
Emotional Learning Curriculum	22,499	-
	<u>590,275</u>	<u>522,749</u>
Donor restricted – time		
Year ending June 30, 2020	-	1,833,333
	<u>\$ 590,275</u>	<u>\$ 2,356,082</u>

Net assets with donor restrictions for Community Support Program and Emotional Learning Curriculum are also time restricted in line with the related contributions receivable.

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**8. RESTRICTIONS ON NET ASSETS – CONTINUED**

Net assets with donor restrictions released from restrictions during the years ended June 30, 2020 and 2019, were as follows:

	<u>2020</u>	<u>2019</u>
Community Support Program	\$ 745,552	\$ 1,677,500
STEAM Coordinator	-	99,340
THE Farm Project	18,934	50,000
Other	30,000	20,000
Passage of Time	<u>1,833,333</u>	<u>2,874,333</u>
	<u>\$ 2,627,819</u>	<u>\$ 4,721,173</u>

**9. COMMITMENTS**

**School Facility Leases**

PBSA entered into lease agreements with APS providing for the lease of Thomasville Heights Elementary School, Price Middle School and Slater Elementary School facilities and all equipment, fixtures, furniture, educational resources and other personal property. PBSA is responsible for maintenance and repair, operating expenses, utilities and insurance and other costs related to its use of the property. Rent payments are not required as PBSA's use and maintenance of the property is considered adequate consideration. The leases expire on June 30, 2030. The leases may be terminated by PBSA with 60 days' notice or by APS if the contract described in Note 1 is terminated for cause.

In May 2018, PBSA entered into a lease agreement with APS related to the Carver School facility. The lease provisions are similar to the other facility leases. The lease also expires on June 30, 2030.

**Lease of Office Equipment**

PBSA leases office equipment under several operating leases. Rent expense for the years ended June 30, 2020 and 2019 amounted to approximately \$46,000, and \$38,000, respectively. The future minimum lease payments which extend beyond one year are as follows:

<u>For the Years Ending June 30,</u>	
2021	\$ 39,600
2022	28,067
2023	898

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**10. RELATED PARTY TRANSACTIONS**

On July 1, 2017, PBSA entered into a service agreement with CEI as part of the NMTC transaction as described in Note 6. The service agreement requires PBSA to pay CEI \$2,200,000 in the initial year of operations and \$2,500,000 for subsequent years through June 30, 2022. The agreement specifies that CEI is to provide the following services in exchange for the service fee: afterschool programming; Saturday and summer programming; recreation and enrichment programs; housing legal services; family counseling and social/emotional health support; early learning programs; adult education, job training, and family self-sufficiency programs; and parent engagement programs. This amount is due to CEI as of June 30, 2020 and included in service fee on the statement of activities for the years ended June 30, 2020 and 2019.

As of June 30, 2020, CEI owes PBSA \$5,794,000 for a loan paid in full by PBSA on behalf of CEI. Additionally, CEI owes PBSA \$717,678 for expenses paid for by PBSA on behalf of CEI. These amounts, along with the service fee of \$2,500,000 due from PBSA to CEI, are netted in due from CEI on the accompanying statement of financial position.

As of June 30, 2019, PBSA owes CEI \$325,985 for contributions received on behalf of CEI and \$125,289 for expenses paid by CEI on behalf of PBSA. CEI owes PBSA \$5,794,000 for a loan paid in full by PBSA on behalf of CEI. Additionally, CEI owes PBSA \$2,748,560 for expenses paid for by PBSA on behalf of CEI. These amounts, along with the service fee of \$2,500,000 due from PBSA to CEI, are netted in due from CEI on the accompanying statement of financial position.

During the years ended June 30, 2020 and 2019 PBSA made contributions of \$921,394 and \$2,236,287, respectively, to CEI.

**11. RETIREMENT PLAN**

PBSA participates in the Teachers Retirement System of Georgia (TRS). TRS, a cost-sharing multiple employer defined benefit plan, is administered by the TRS Board of Trustees. Participation is available to all full-time public-school employees as defined by the Plan. Participant employees contributed 6% of their annual salary in the years ended June 30, 2020 and 2019. PBSA contributed 21.14% and 20.9% of each participant's annual salary for the years ended June 30, 2020 and 2019, respectively. Employer contributions totaled approximately \$3,623,000 and \$3,264,000 for the years ended June 30, 2020 and 2019, respectively.

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**12. CONTRACT WITH APS**

In addition to the contract described in Note 1, PBSA entered into an operational service agreement with APS during the year ended June 30, 2017. The agreement automatically renews under the same terms unless terminated for up to four one-year terms. The agreement automatically renewed for the years ended June 30, 2020 and 2019. Under the terms of the agreement, APS will provide nutrition services, facilities maintenance and repair services and access to purchase certain other goods and services from APS or APS vendors. PBSA purchases from APS for the years ended June 30, 2020 and 2019 totaled \$855,702 and \$1,479,758, respectively. At June 30, 2020 and 2019 approximately \$1,000,000 and \$600,000, respectively, was payable to APS for these services and is included in accounts payable.

**13. LIQUIDITY AND FUNDS AVAILABLE**

The following table reflects PBSA's financial assets as of June 30, 2020 and 2019, reduced by amounts not available for expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year.

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 10,933,034	\$ 6,612,429
Accounts receivable – Title I Funds	422,463	526,260
Current portion of contributions receivable	87,499	2,333,333
Due from CEI	4,011,678	5,591,286
Other receivables	<u>18,014</u>	<u>25,206</u>
Financial assets, at year end	<u>15,472,688</u>	<u>15,088,514</u>
Less: Assets unavailable for general expenditures within one year due to:		
Contractual or donor-imposed restrictions:		
Net assets with donor restrictions	590,275	2,356,082
Adjusted for: long-term contributions receivable	<u>(15,000)</u>	<u>-</u>
	<u>575,275</u>	<u>2,356,082</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 14,897,413</u>	<u>\$ 12,732,432</u>

PBSA is supported in part by contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, PBSA must maintain sufficient resources to meet those responsibilities to donors. Therefore, certain financial assets may not be available for general expenditures within one year. As part of PBSA's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

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**14. CORONAVIRUS AID, RELIEF, AND ECONOMIC SECURITY ACT (CARES ACT)**

In early 2020 an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, there have been mandates from federal, state and local authorities resulting in an overall decline in economic activity.

On March 27, 2020, in response to the pandemic, the President signed into law the Coronavirus Aid, Relief and Economic Security Act (CARES). In the weeks that followed, PBSA applied for and received a \$4,822,200 PPP loan granted by the Small Business Administration. PBSA has elected to account for the PPP loan as a conditional contribution in accordance with the guidance provided by FASB ASU 2018-08 *Not-for-Profit Entities (Topic 958)*. Under the guidance a conditional contribution includes one or more barriers that must be overcome for the recipient to be entitled to the assets transferred and a right-of-return of the asset if a barrier to entitlement is not met. The barriers for a PPP loan require that qualifying expenses must be incurred (compensation, mortgage interest, rent and utilities) and that the recipient maintains employee headcount and compensation levels at pre-established levels. If these barriers are not met, the recipient will be required to repay the loan over a specified period of time. At June 30, 2020, PBSA believes it has met the conditions of the grant and that substantially all of the loan will be forgiven. Therefore, PBSA has recognized the full amount of the grant in the year ended June 30, 2020. However, if a portion of the loan is not ultimately forgiven and must be repaid, the terms (1% per annum, repayable over a maximum of five years with a six-month deferral period) are such that PBSA has sufficient liquidity to repay the unforgiven portion.